



# NEWSLETTER

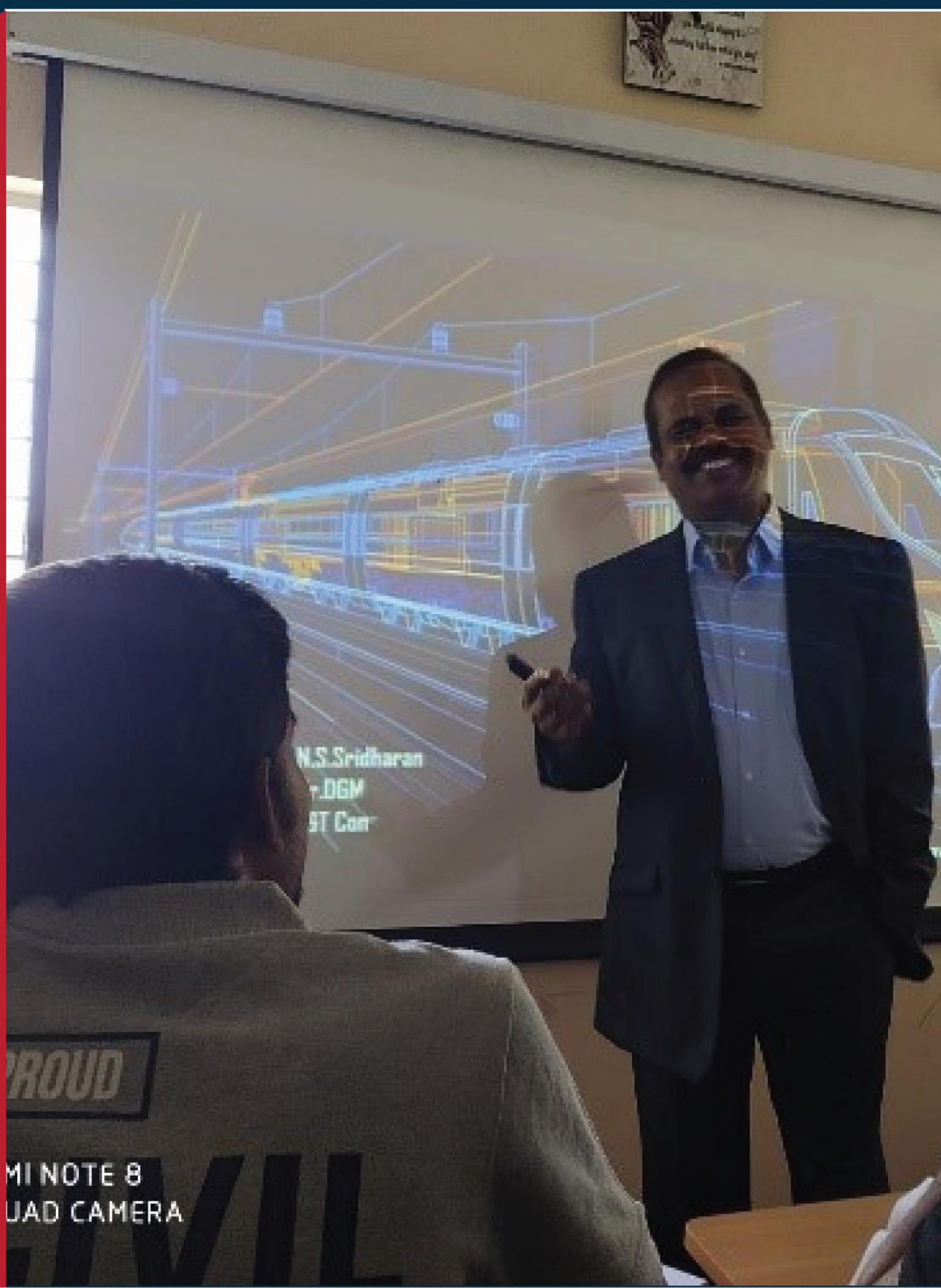
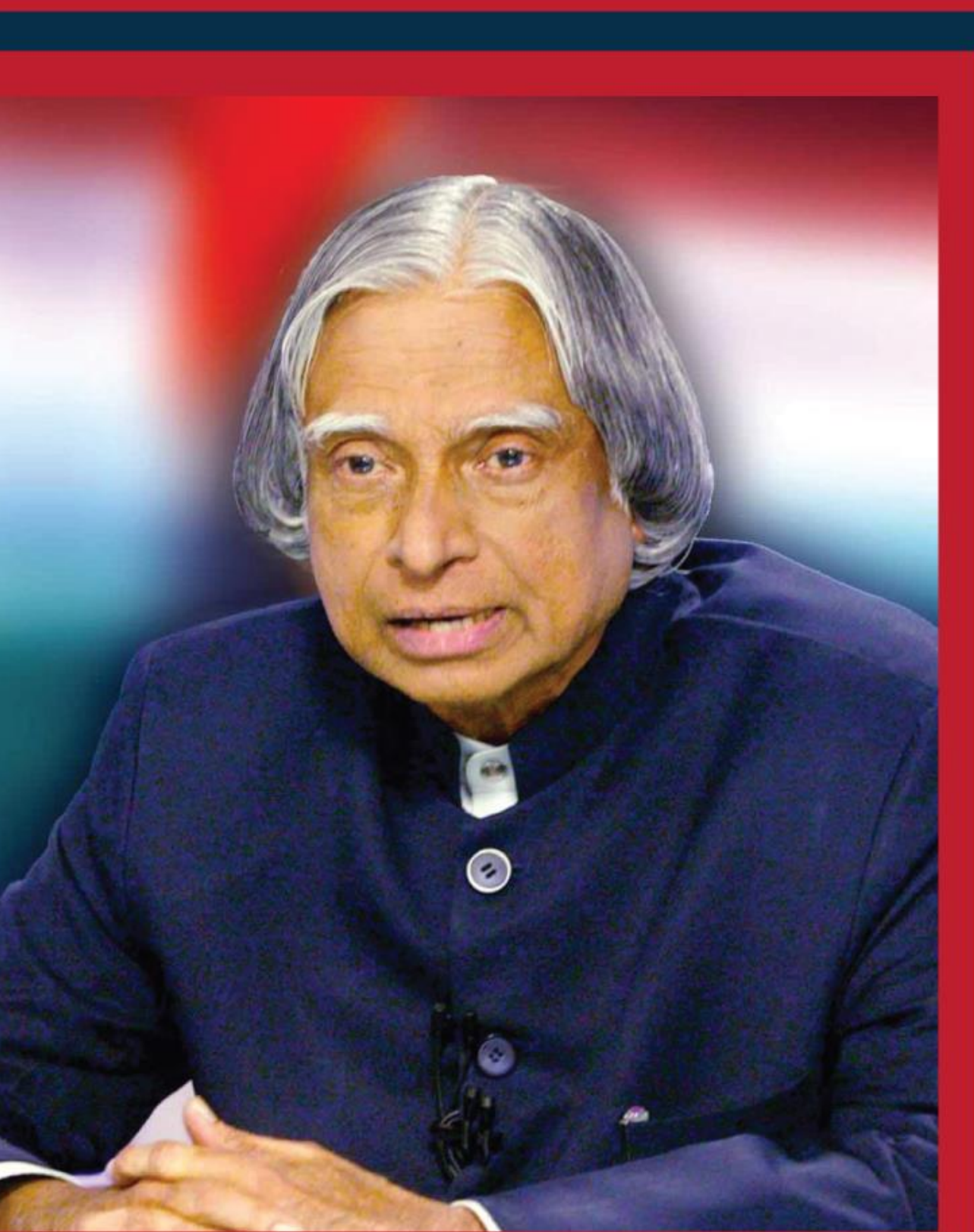
## 1st QUARTER

### JAN - MAR

# 2020

## Prayojana CMTI

Success is when  
your **signature**  
changes to **autograph**





# Message from Co Founder



## Greetings from Prayojana CMTI,

Happy to share you about the updates of 1st Quarter Newsletter of 2020, In this quarter Prayojana CMTI has signed 4 MoU's with the leading Colleges for development of Civil Engineering Students & Architecture students & celebrated the 2nd Anniversary on 5th Jan 2020 at Prayojana CMTI Bengaluru with a Technical Lecture on “**Metro Construction**” by our Chief Guest **Er N S Sridharan**, Project Manager, RT-03 Bangalore Metro, Larsen & Toubro Limited.

Our Trainee's worked as Volunteers for the Major event on Smart Cities “Municipalika” happened in Bengaluru and learnt about the Smart Cities.

Prayojana CMTI has been appreciated by Mr Anjum Parvesh, Principal Secretary, Karnataka Government & Senior officials for supporting the “Municipalika” event.

Our Trainee's attended various Exhibitions & Conferences of **PMI-Bengaluru Chapter**, “**STONA**” learning about the stones and “**India Wood**” & ACCE Technical Evening Lectures & Participated in ACCE “**Redecon 2020**” and gained knowledge.

Prayojana CMTI conducted Two Weeks Workshop at “**Sai Vidya Institute of Technology Bengaluru**” & “**PES College of Engineering –Mandya**”

Prayojana CMTI Conducted various site trainings for trainees at project locations & Soft skills training for the development of people by Experts from the Industry

Prayojana CMTI has done 100% Placements for the ICCCM Students, across India on various roles like Planning, Quantity Surveying, Quality Assurance & Quality Controller & Designer roles.

Prayojana CMTI has started Flexi ICCCM Course for 8th Semester Students, the students can become work ready before they graduate, students from Leading Engineering colleges like BIT, DSCE, NMIT, AMCEC, SVIT, KSSEM are pursuing the programme

Prayojana CMTI is providing the Software Courses related to Civil Engineering with our associates works on live projects being taken for the assignments.

Thanking Industry /Academic partners & Students for supporting this wonderful journey

**Prayojana – Bridging the Gap between the Academic & Industry requirements**

Thanks & Regards

**Er S G Ashok Kumar**, PMP, IGBC-AP  
Co Founder  
Prayojana Group



# PRAYOJANA CONSTRUCTION MANAGEMENT TRAINING INSTITUTE

(Bridging Institute for Young Civil Engineers)



# 197/F, 8th B Main Road, 3rd Block, Jayanagar, Bengaluru  
Web : [www.prayojana.org.in](http://www.prayojana.org.in)



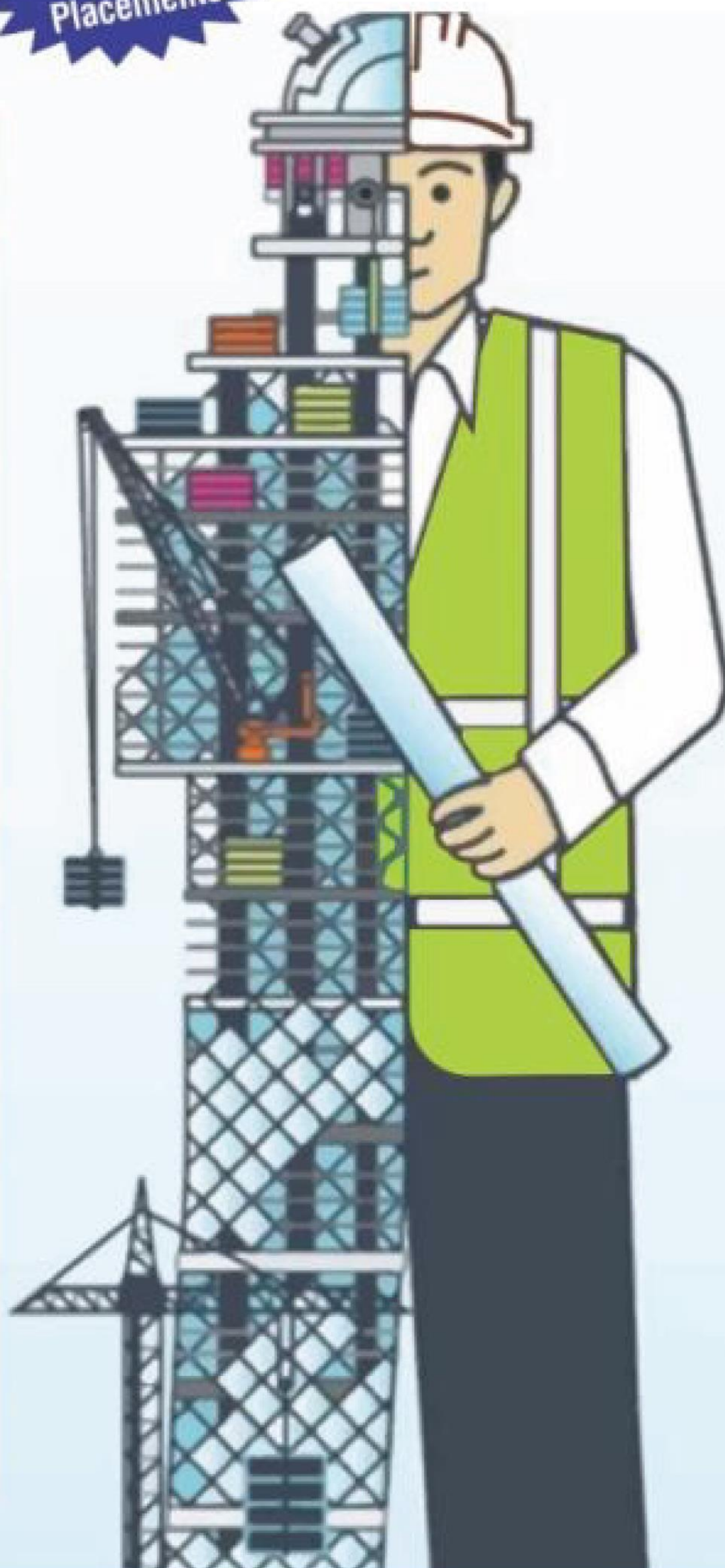
**8884422279**

**PART TIME  
FLEXI COURSE**

**600+  
Corporate  
Placements**

**Attention 8th Sem  
Civil Engineering  
Students**

Earthwork  
RCC  
Shuttering  
Scaffolding  
Masonry Work  
Plastering  
Flooring  
Painting  
Waterproofing  
Doors & Windows  
Plumbing Works  
Electrical Works  
Fire Fighting



Analytics  
Creative  
Problem Solver  
Leader & People Person  
Aware & Insightful  
Exhibits Integrity & Ethical Behaviour  
Knowledge on Building Permission Bylaws  
NOC & Sanctioning Procedure  
Knowledge of IS Codes  
Quality Management System  
Knowledge on Safety Procedures  
Knowledge on Legal Matters  
Knowledge on Accounting & Taxation  
Written, Verbal & Graphic Communication

**For More Details contact**

**BENGALURU**

**888 44 22 577**

**SALEM**

**781 00 72 484**

**CHENNAI**

**805 625 71 74**

# 2nd YEAR ANNIVERSARY of Prayojana CMTI



Mr N S Sridharan, Project Manager - Bangalore Metro -RT03 Package, Larsen & Toubro Limited



# MOU signed with prestigious Institutions for Practical Training Programmes

## SATHYABAMA Institute of Science & Technology, Chennai



## Gurunanak Dev Engineering College, Bidar



# SEA College of Engineering & Technology, Bangalore



# SJB School of Architecture & Planning, Bangalore



# Workshops held at colleges & our institution

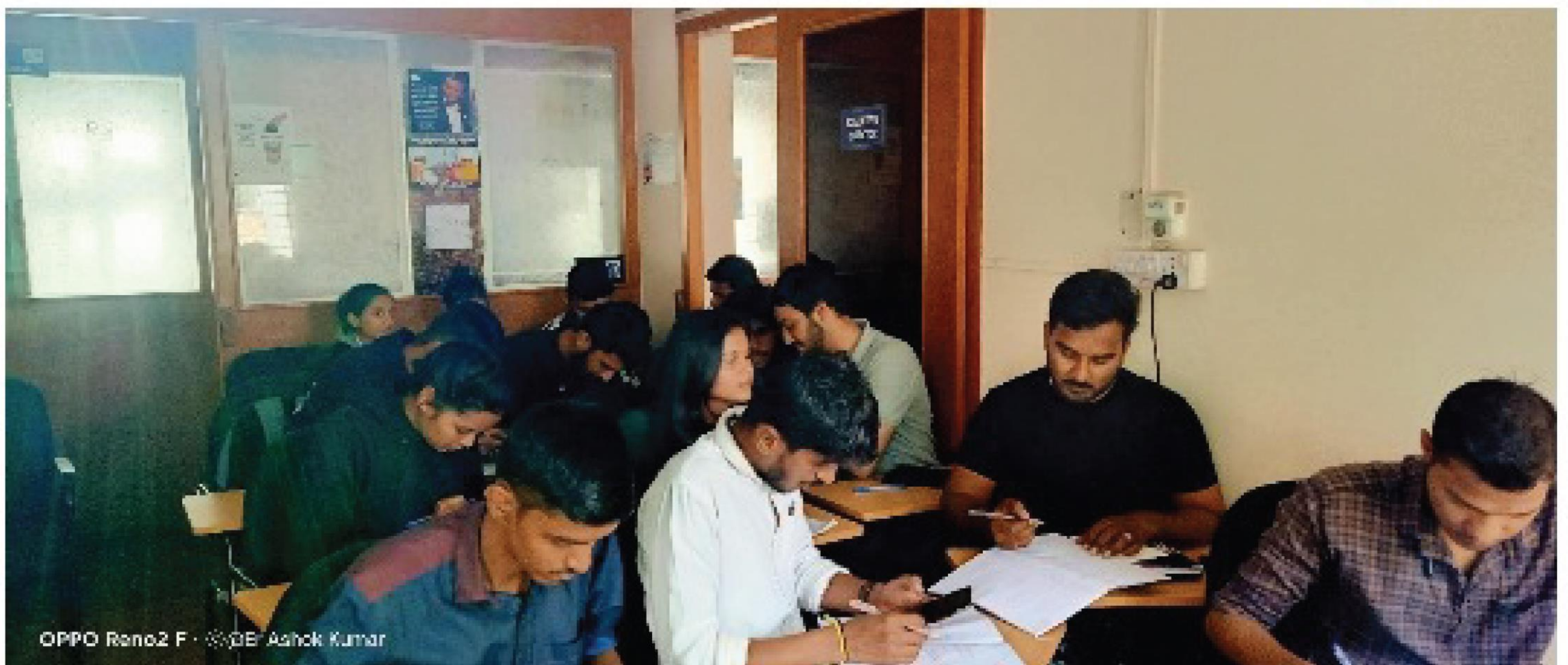
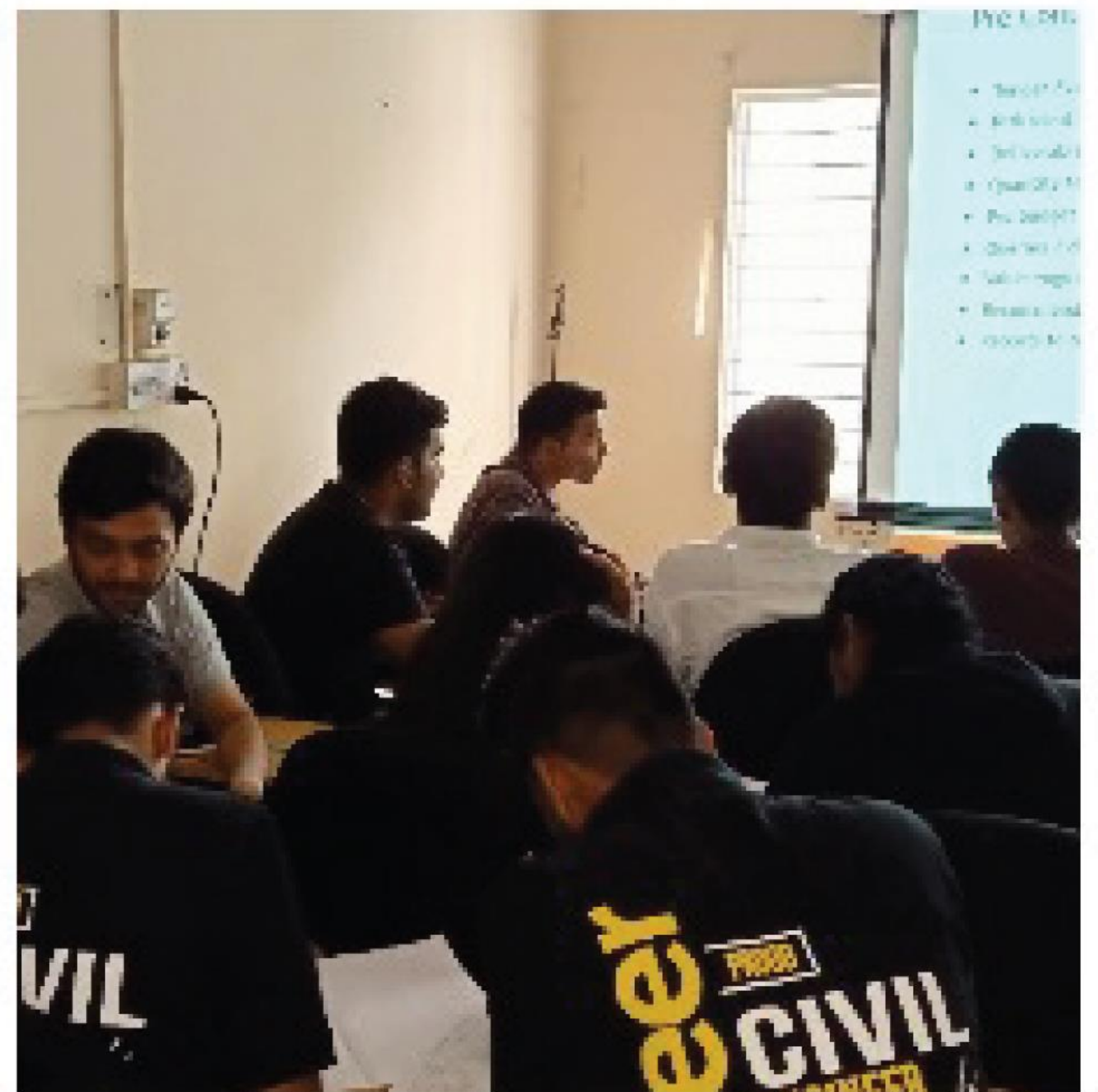
## 2 weeks internship programme at **SVIT**



# 2 weeks Internship programme at **PES College**, Mandya



# Classroom Training



# Site Visits

Training the budding Civil Engineers on Proper Urban Planning by Mr.**SURESH.B. RAMAIAH** Expert in Urban Planning



# Practical Training for Final year Civil Engineering Students at a Major Residential Highrise Project

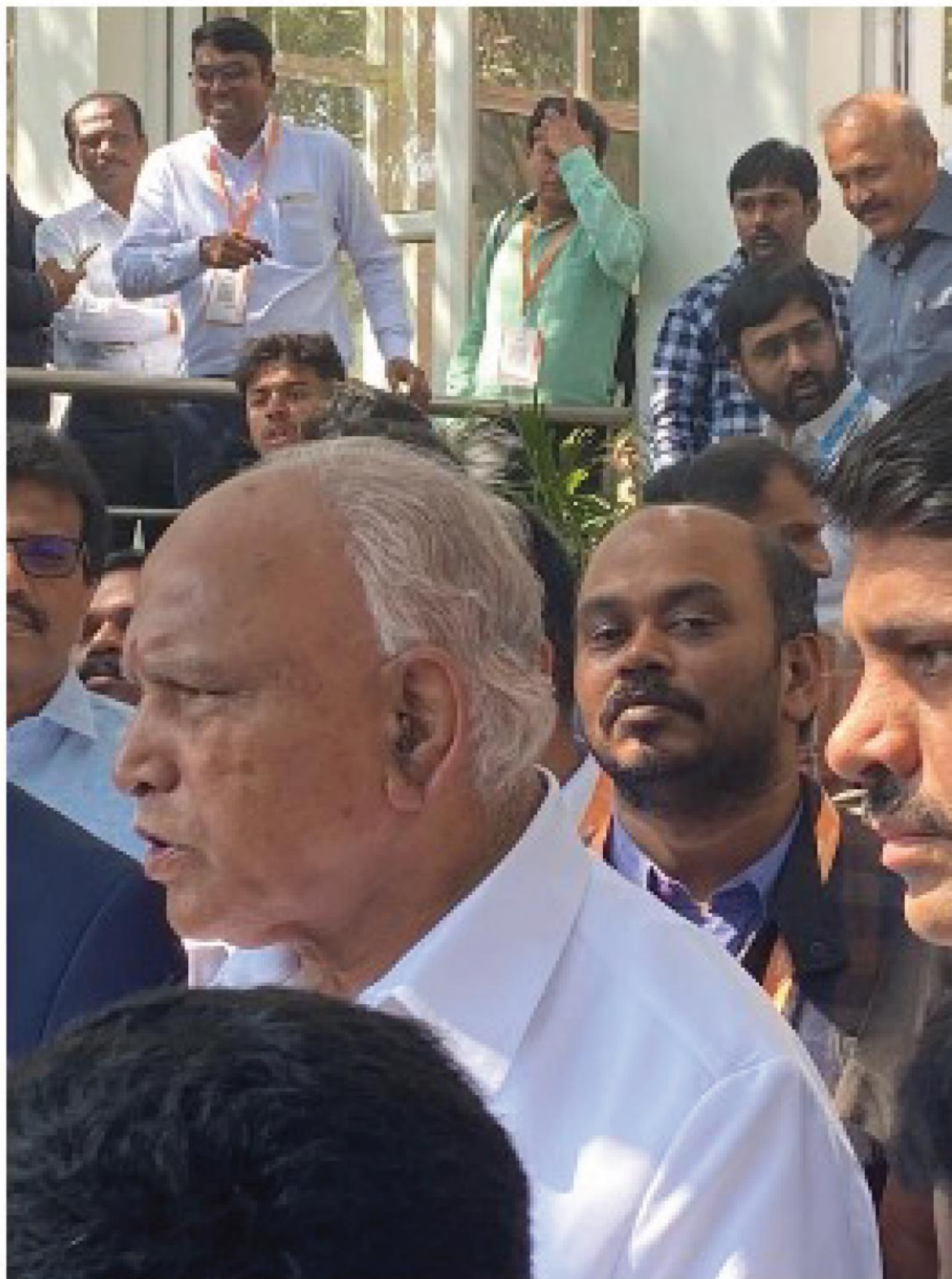


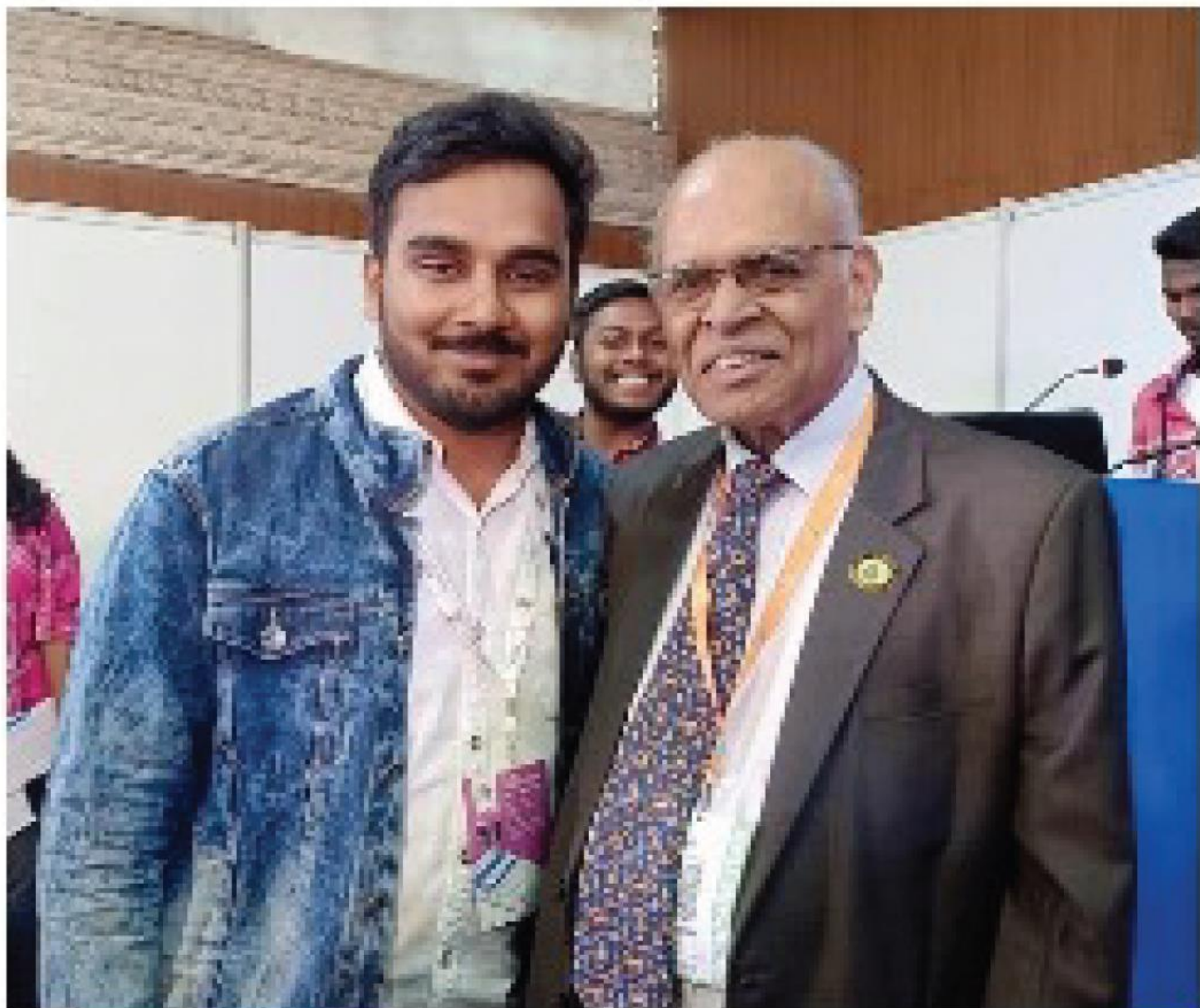
# Bearys Global Research Triangle, Whitefield Platinum rated Green Building, Green Education



# Exhibitions and Seminars

## Municipalika 2020





# PMI E&C Bangalore

## and listened to experts Lectures on Pumps & Ergonomics

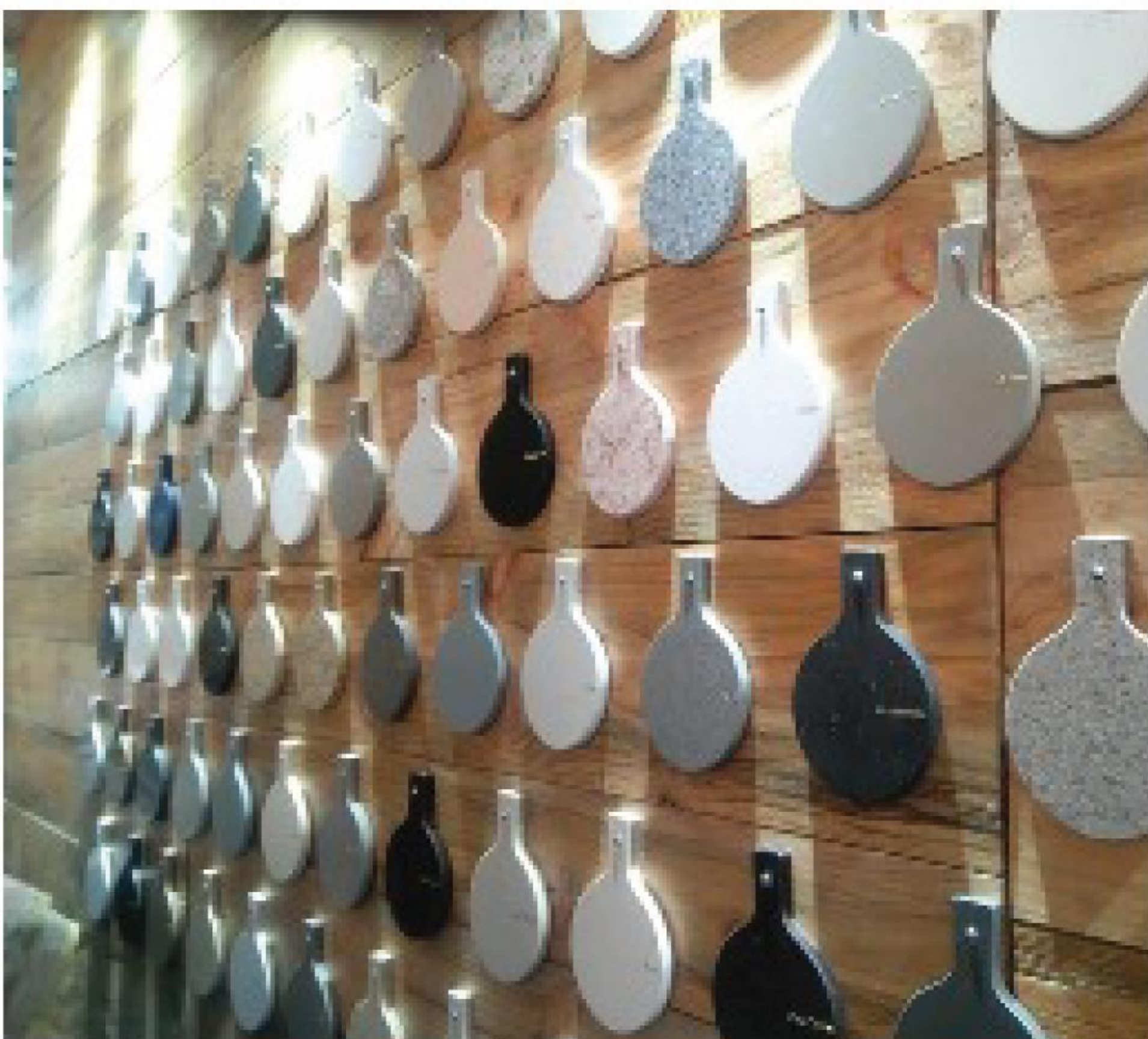


# India Wood 2020, BIEC, Bengaluru



# Stona 2020

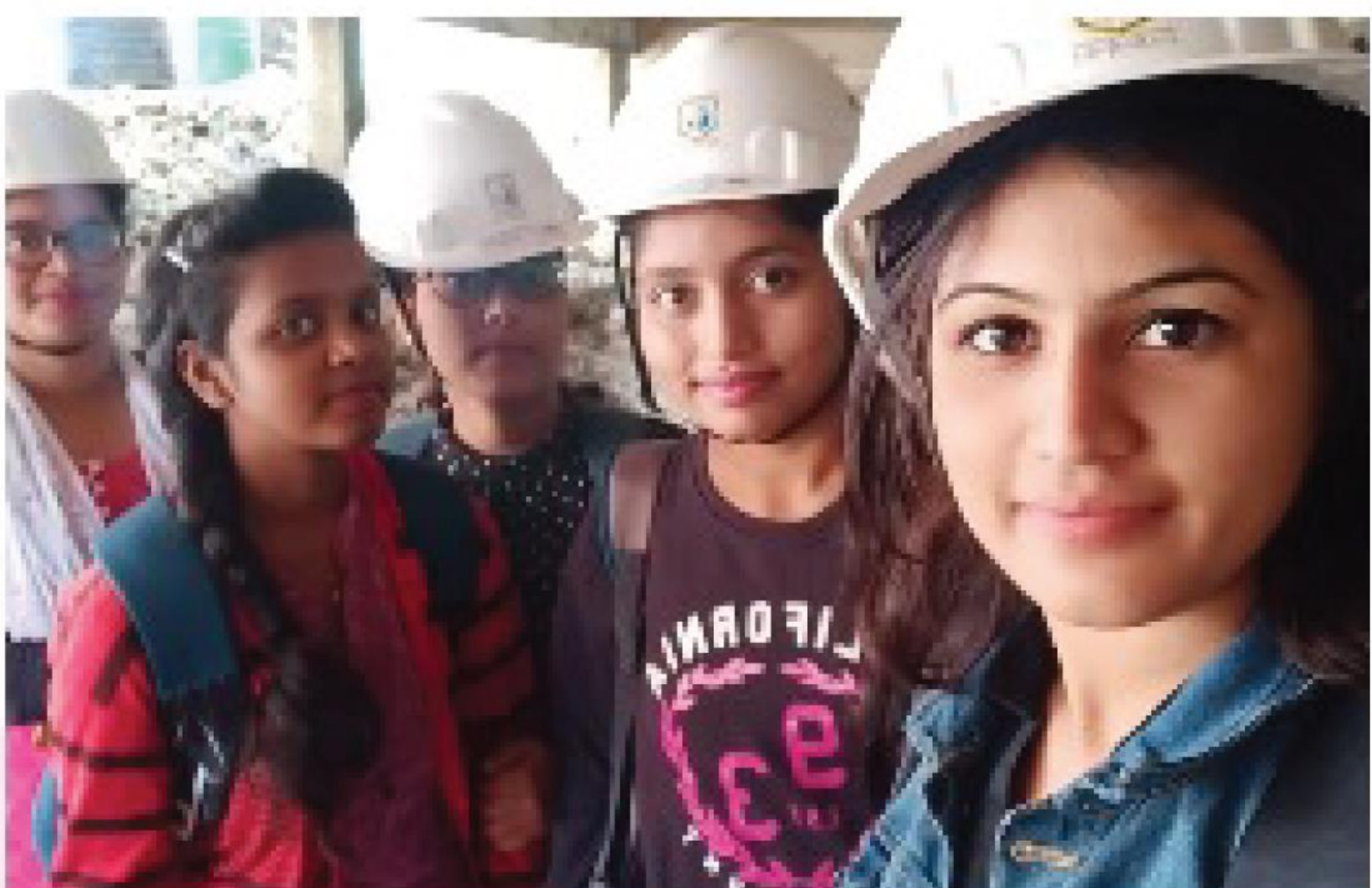
## learnt about the Stones & Applications



# ACHIEVEMENTS



# Internship



# INTERNSHIPS

For  
Registration



Get experience BEFORE  
you graduate!



## PRAYOJANA CONSTRUCTION MANAGEMENT TRAINING INSTITUTE



(Bridging Institute for Young Civil Engineers)

# OFFERS



# INTERNSHIP FOR CIVIL ENGINEERING STUDENTS

### OUR STRENGTHS

(Ongoing & Completed) across South India...

- 100 + Experts for Coaching on Practical Construction
- 200 + Construction Companies for Placement & Training
- 300 + Live Projects for Training across India.
- 100 % Placement Assurance after ICCCM Course
- Project Management Professional
- IGBC - Accredited Professional
- 250+ Trained & Placed Candidates from Prayojana in Limited Companies
- 75+ Engineering Colleges Associated in KA & TN
- 3 Training Centers (Bengaluru, Chennai & Salem)



For More Details contact

**+91 888 44 22 577**

OR

[prayojanabl@gmail.com](mailto:prayojanabl@gmail.com)  
[www.prayojana.org.in](http://www.prayojana.org.in)

# Placements

## PLACEMENT RECORDS

**DEC : 2019**



**LAXMAN LOHAR**  
Nitte Meenakshi Institute  
of Technology  
Assistant Project Manager



**NAMRATHASHREE L V**  
AMC Engineering College  
Associate Designer



**VIVEKANANDA B SHIVANAGI**  
Nitte Meenakshi Institute  
of Technology  
Executive - Cutlist



**SHASHI KUMAR INDI**  
SDM Institute of Technology  
Measurement Executive



**PRIYANKA**  
Gurunanak Dev  
Engineering College  
Associate Designer



**GAGAN REDDY**  
Alliance University  
Quality Executive



**VAISHALI**  
PDA College of Engineering,  
Executive - Cutlist



**NETAL HEDA**  
Gurunanak Dev  
Engineering College,  
Executive - Cutlist



**VIJAYA BHARATHI C**  
Sr.Manager



**SHAIK ABDULLA**  
Sr. Project Coordinator,



**KRISHNA**  
Jyothi Institute of Technology  
Site Engineer



**VINAY L**  
Dayanand Sagar College of  
Engineering  
Site Engineer



**BALAJI B V**  
Dayanand Sagar College  
of Engineering,  
Site Engineer

## PLACEMENT RECORDS

**JAN : 2020**



**MAITHRI V P**  
Bangalore College of  
Engineering & Technology  
Executive - Project Planning



**RAMYA K R**  
Adichunchanagiri Institute  
of Technology,  
Purchase Executive



**SANJAY D**  
KNS Institute of Technology  
Executive Installation QC



**ASHRAF**  
Aalim Muhammed Salegh  
College of Engineering  
Quality Engineer



**TAMILMANI V**  
Dhirajlal Gandhi College  
of Technology  
Executive - Project Planning



**ABHAY A LOKHAPUR**  
Jain College of Engineering  
Executive - Project Planning



**VINITHA B**  
Bangalore Institute of  
Technology  
Executive - Project Planning,



**CHIRAG SAINI**  
SRM University,  
Procurement Engineer



**VIJAY B**  
Bangalore Institute of  
Technology,  
Site Engineer



**MAHENDRA B G**  
Nitte Meenakshi Institute of  
Technology  
Executive - Project Planning



**SHILPA K**  
Govt Engineering College  
K R pet  
Executive - Project Planning



**LATHASHREE T**  
Jnana Vikas Institute of  
Technology  
Executive - Project Planning



**AKASH PATIL**  
SJB Institute of Technology  
Executive - Project Planning



**VARSHITHA G P**  
Govt Engineering College  
Hassan  
Executive - Project Planning

# Student Feedbacks

How was the class today?

It was amazing sir , 4 years of engineering today is the only I felt I learnt something which I can use practically and it was so much fun , I whole heartedly thank you for the opportunity 😊

21:10

SVIT Prayojana Interns...  
Akshay, Amaresh Nayak, Amith V...

He started explaining the basic with a simple example and then he also explained another slightly more complex example in detail. He made sure that the concepts we learnt in the first example were applied for the second example. I appreciate Anbu sir for clearing all my doubts (sometimes more than one time) with a smile and encouraging me to ask more. It was a good interactive session and everyday is getting

It was very informative.. we got to learn about bar bending schedule and how to calculate bbs in Excel

18:24

Today was all about preparation of bar bending schedules. I understood various components involved in it and their calculations. Presentation was informative which made me easier to understand. I'm sure tomorrow's session will bring us more information about BBS.

19:59

SVIT Prayojana Internship  
Akshay, Amaresh Nayak, Amc, Amith...

Interesting session, bring the calculators also

Ok sir.

23:43

Today was a good and a very informative session of field work where I got to learn how to do the markings for foundation. I truly appreciate the way Natrajan sir has taught these basics to us which I am sure will make us better than any other regular graduate. Sir made sure each and every one of us learnt the correct way of marking and his teaching (quantity analysis) in classroom was also very effective. This practical learning experience was the best and learning from the experts from the industry made it even better.

23:59

## Need for a Social Revolution

The Education System is not like earlier. This Generation Students are not like our Period. The Engineering Graduates do not know anything. The College also do not Teach the Students to the required Industry Needs.....and so on.....

These are the words that are being heard from most of the People both from Academic & Industry.

During my recent conversation with both of them I understood few things...



### From Academic Perspective (For Industry People)

- ✚ Yes the Students do not know anything about Practical Aspects of Construction, Why??
- ✚ The Academic Curriculum do not Cover the Industry needs, Why?
- ✚ Colleges are bound by the Academic Syllabus as per the norms of the Governing bodies (except few Autonomous Institutions), Limitation of Time, Faculties not with Industry Background.....
- ✚ **Institutions**, those who want to Provide Such exposure to Students have Constraint with Management Approval, Financial Constraints and **Non Availability of Right Resource People**.....Industry people cot coming forward to Support the Academic people for enhancing Students capability.



✚ Beyond the above, Students not willing, Parents do not understand, Dept not Initiating.....

✚ With All the Above, few colleges want the Final Year Students **to be 100% Industry Ready WITHIN 2 DAYS OF TRAINING** at **Triple Digit Cost** and Employment Offer for all the Students before they get Graduated....

✚ Despite, the Students **Seeking Placements without enhancing their capabilities** as per Industry Need **with Many Conditions** on Time of Work, Location, Expect with Good Salary, Food, Accommodation and White Collar Job.... **Not having Proper Communication Skills, Personality Development, Immature....**

✚ Pls Read again and Suggest How to Improve every Point.....

### From Industry Perspective (For Academic People)

No Projects, Industry on Down Trend, Unrealistic Competition, Financial Constraints Impacting on Recession & New Recruitment.....

Looking for Super Skilled and Unable to get Unskilled....

Contract Finalization Delay from Client, **Project Countdown Starts day before** Award of Job, **Need to Mobilize efficient Team from Day 1**, Not having People on Bench, No Time for Proper Recruitment, 5000 CVs being received for 50 Vacancies, Unable to measure the competitiveness in 10 mins Interview, No one meeting to expectations in Interview, Shortlisted Candidates do not Join, Salary Constraints, Notice Period issue with Previous Employer....

With all the Constraints companies are **mostly Searching for 2 - 3 year experience candidates** on Specific Functional Roles like **Planning, Billing, QA & QC** etcc....

I regularly get such requirement from companies on the above and when I ask for how much experience you are looking at the candidates, I get a reply that **experience does not matter** if he is able to do it to the expectations even with one year experience.



Pls look back how we were in 2 – 3 years, look at your neighbours & relatives with same experience. Look at the people with same experience from the Same company. Are they capable of doing to our expectations?? If a Person should be able to meet the expectations with 2 – 3 years' experience, then he should have joined as GET on the Same Core Functional Role 3 years back @ some other company should have trained him for you at their Cost.

Pls ask back yourself, Are we ready to train candidate for other Company? Are we ready to engage GETs at our Company?? If not how can we expect 2 – 3 years' experience candidates?? Pls look at the Statistics of Job Searchers. All are with above 20 years' experience (or) Freshers. Even if a guy with 2 – 3 years of experience is looking for Job, he may not be willing to continue in any company for long term. Why are looking at 2 to 3 years? Why not 8 to 9 years? *My Previous company has trained more than 600 to 700 Planning & Billing Engineers with excellent system, those are heading the Planning & Dept at more than 500 Projects at various companies.*



Everyone from the Academic & Industry is talking about the Current Education System & Present Generation, but no one is coming forward to contribute something to developing this, rather expecting the Current System to Change on its Own. Need not to Spend Time, Need not to Spend Money, Need not to make any efforts. **At least do not expect a Fresher or 2-year experience Engineer to work to your expectation** if you don't contribute to Change it.

### Need of Social Revolution

- ✚ Change on Academic Curriculum
- ✚ Need of Industry Oriented Training
- ✚ Industry to Come forward to Support Academic Institutions
- ✚ Professionals should come forward to Contribute for Skill Development of Freshers
- ✚ Management to Support the initiatives by the Departments
- ✚ Change of Mind-set for both Students & Parents, willingness to Learn, Travel, Compromise on Comfort.
- ✚ Though there are No Projects, Interviews can be conducted and the candidates can be Shortlisted and kept on Database.
- ✚ Convert the Current Employee to cater to the requirement rather than hiring & deploying an unknown candidate.
- ✚ Employing Freshers after Training & Develop the young Engineers to Work as 5 years' experience Engineer after 3 years.



Articulated by

**Sriraman**  
Founder & CEO  
Prayojana Group  
Mail: [sriraman@prayojana.org](mailto:sriraman@prayojana.org)



ಪ್ರಯೋಜನ

# PRAYOJANA

- CONSTRUCTION MANAGEMENT TRAINING INSTITUTE
- ENGINEERING SERVICES
- INFRA-TECH SOLUTIONS



# 197 E/5, 2nd Floor, 27th Cross, 8th 'B' Main Road, 3rd Block,  
Jayanagar, Bengaluru - 560 011, Mob. : +91 888 44 22 577  
[www.prayojana.org](http://www.prayojana.org)



**PRAYOJANA**

ಪ್ರಯೋಜನ

- CONSTRUCTION MANAGEMENT TRAINING INSTITUTE
- ENGINEERING SERVICES
- INFRA-TECH SOLUTIONS

To get an Construction Industry Technology Updates,  
Openings in Construction Industry & Event Updates of  
**PRAYOJANA**

LET'S  
STAY  
*Connected!*

**You Tube  
Channels**

**Prayojana Connect**

: For Knowledge gain on Construction Industry

**Prayojana Institute**

: For knowing about the our Institute activities  
and students feedback



**PrayojanaCMTI**

: For general updates on Industry

**Prayojana Institute**

: For Institute activities

**Prayojana Placement**

: For Placement activities



**Telegram Group**

: Get the link invite by sending request to  
**8884422577** to get connected with  
Construction Professionals from all  
over the world



Whatsapp us to get any other information **8884422577**

**SUBSCRIBE  
NOW**

# THANK YOU